



The Mobile Robot Company

Knowledge Center — Find a Service Partner · 2026-08-04

<https://info.mobilerobot.com/support/contact/find-a-service-partner>

Find a Service Partner

The Mobile Robot Company sells and services the J1600 through an international network of [distributors, integrators, and service partners](https://info.mobilerobot.com/partners/program/partner-types/) (<https://info.mobilerobot.com/partners/program/partner-types/>). [List prices are public](https://info.mobilerobot.com/products/j1600/pricing-and-roi/) (<https://info.mobilerobot.com/products/j1600/pricing-and-roi/>), but the company [does not sell robots directly to end users](https://info.mobilerobot.com/company/about/business-model/) (<https://info.mobilerobot.com/company/about/business-model/>) — every inquiry is routed to a partner who handles the local relationship.

How to get connected

1. [Contact the company](https://info.mobilerobot.com/company/locations/contact-information/) (<https://info.mobilerobot.com/company/locations/contact-information/>), through www.mobilerobot.com (<https://www.mobilerobot.com>) or by email at hello@mobilerobot.com.
2. Your inquiry is assigned to a partner — as a rule of thumb, the partner with the nearest experience center, a showroom with a dedicated robot where you can try the J1600 hands-on.
3. The partner follows up for demonstrations, trials, [quotes](https://info.mobilerobot.com/products/buying-and-deployment/request-a-quote/) (<https://info.mobilerobot.com/products/buying-and-deployment/request-a-quote/>), deployment, and service.

What partners do

Partners deliver [local demonstrations](https://info.mobilerobot.com/products/buying-and-deployment/request-a-demonstration/) (<https://info.mobilerobot.com/products/buying-and-deployment/request-a-demonstration/>) (typically 30–60 minutes, hands-on), [two-week paid trials](https://info.mobilerobot.com/products/buying-and-deployment/two-week-trial/) (<https://info.mobilerobot.com/products/buying-and-deployment/two-week-trial/>), [installation and commissioning](https://info.mobilerobot.com/products/buying-and-deployment/installation-and-commissioning/) (<https://info.mobilerobot.com/products/buying-and-deployment/installation-and-commissioning/>), after-sales service with [trained field-service technicians](https://info.mobilerobot.com/support/training/technician-training/) (<https://info.mobilerobot.com/support/training/technician-training/>), and spare parts — backed by the company's parts supply, software, technical support, and training.

Where partners exist

The J1600 is [available worldwide](https://info.mobilerobot.com/partners/become-a-partner/country-availability/) (<https://info.mobilerobot.com/partners/become-a-partner/country-availability/>), including the United States, Canada, Australia, and China. As of June

2026 the company had distributor partnerships in eight countries, with the network expanding. A public list of partners by country is not available — contact the company to be matched with coverage for your location, and confirm country-specific terms, delivery, and service coverage with the partner.

Becoming a partner

[Qualified integrators, distributors, and service partners](https://info.mobilerobot.com/partners/become-a-partner/who-we-are-looking-for/) (<https://info.mobilerobot.com/partners/become-a-partner/who-we-are-looking-for/>). [can apply by country](https://info.mobilerobot.com/partners/program/application-process/) (<https://info.mobilerobot.com/partners/program/application-process/>). See the [partner section](https://info.mobilerobot.com/category/partners/) (<https://info.mobilerobot.com/category/partners/>).