



The Mobile Robot Company

Knowledge Center — Two-Week Trial · 2026-08-04

<https://info.mobilerobot.com/products/buying-and-deployment/two-week-trial>

Two-Week Trial

The paid trial puts a [J1600](https://info.mobilerobot.com/products/j1600/overview/) in your own facility for 14 calendar days, so you can validate the application with your pallets, floors, and people before buying.

What is included

- **Pre-trial feasibility assessment and task selection** through a company-provided online tool.
- **Robot loan for 14 calendar days.**
- **One full day of on-site deployment and training support** — the robot is set up and your operators are trained at the start of the trial.
- **Unlimited remote support** from The Mobile Robot Company throughout the trial.
- **Weekly check-in**, online or face to face, delivered by [the local partner](https://info.mobilerobot.com/products/buying-and-deployment/find-a-local-partner/) to assess trial progress.
- **Free return at any time, no questions asked.**

Price

Item	2026 end-user list price
Two-week trial, including setup and support	€4,000

Why a paid trial

The trial is designed to reduce adoption risk: two weeks is long enough to run real transport tasks in daily operation, and the no-questions-asked return removes the downside if [the fit is wrong](https://info.mobilerobot.com/applications/planning/is-the-j1600-right-for-my-application/). [Setup](https://info.mobilerobot.com/documentation/getting-started/first-time-setup/) is fast because the J1600 needs no building modifications, tracks, wires, or reflectors, and [operator training](https://info.mobilerobot.com/documentation/getting-started/operator-training/) takes about 30 minutes.

Where it fits in the customer journey

The [standard evaluation path](https://info.mobilerobot.com/company/about/business-model/) (<https://info.mobilerobot.com/company/about/business-model/>) is [demonstration](https://info.mobilerobot.com/products/buying-and-deployment/request-a-demonstration/) (<https://info.mobilerobot.com/products/buying-and-deployment/request-a-demonstration/>) → trial → purchase → after-sales agreement. The demonstration and trial can be skipped, for example by repeat customers. For deeper validation of a specific application, see [Proof of concept](https://info.mobilerobot.com/products/buying-and-deployment/proof-of-concept/) (<https://info.mobilerobot.com/products/buying-and-deployment/proof-of-concept/>); when you are ready to buy, see [Request a quote](https://info.mobilerobot.com/products/buying-and-deployment/request-a-quote/) (<https://info.mobilerobot.com/products/buying-and-deployment/request-a-quote/>).