



The Mobile Robot Company

Knowledge Center — Request a Quote · 2026-08-04

<https://info.mobilerobot.com/products/buying-and-deployment/request-a-quote>

Request a Quote

J1600 list prices (<https://info.mobilerobot.com/products/j1600/pricing-and-roi/>) are public, so you can estimate a configuration (<https://info.mobilerobot.com/products/chargers-and-accessories/available-options/>) before talking to anyone. The quote itself comes from a local partner: The Mobile Robot Company routes customer inquiries through its partner network (<https://info.mobilerobot.com/company/about/business-model/>), rather than selling directly.

2026 end-user list prices

Item	List price
J1600 self-driving pallet jack	€65,000
Manual charger	€3,600
Automatic charger	€8,400
Advanced software upgrade	€14,500
Fleet Manager, per robot	€6,500
Installation and commissioning	€10,000
Basic Care support plan, per robot per year	€4,900
Full Care support plan, per robot per year	€13,000
Two-week trial, including setup and support	€4,000

PRICES MAY CHANGE

These are 2026 list prices in euros. Country-specific prices, taxes, and delivery terms (<https://info.mobilerobot.com/partners/become-a-partner/country-availability/>) are confirmed by your local partner.

Typical configuration totals

- J1600 + manual charger + installation and commissioning: **€78,600** list.
- J1600 + automatic charger + installation and commissioning: **€83,400** list.

A typical customer configuration is expected to land around or below €80,000.

Decide before you ask

A complete quote covers four choices:

1. **Charger:** [manual](https://info.mobilerobot.com/products/chargers-and-accessories/manual-charger/) (https://info.mobilerobot.com/products/chargers-and-accessories/manual-charger/) or [automatic](https://info.mobilerobot.com/products/chargers-and-accessories/automatic-charger/) (https://info.mobilerobot.com/products/chargers-and-accessories/automatic-charger/). Chargers are priced separately from the robot.
2. **Software:** [Standard](https://info.mobilerobot.com/products/software/standard-software/) (https://info.mobilerobot.com/products/software/standard-software/) or the [Advanced upgrade](https://info.mobilerobot.com/products/software/advanced-software/) (https://info.mobilerobot.com/products/software/advanced-software/) — the upgrade is easiest to install at the factory when the robot is ordered.
3. **Deployment** (<https://info.mobilerobot.com/applications/planning/deployment-scope-examples/>): [out-of-box setup](https://info.mobilerobot.com/documentation/getting-started/first-time-setup/) (https://info.mobilerobot.com/documentation/getting-started/first-time-setup/) by your own team, or the five-day [installation and commissioning](https://info.mobilerobot.com/products/buying-and-deployment/installation-and-commissioning/) (https://info.mobilerobot.com/products/buying-and-deployment/installation-and-commissioning/) package.
4. **Support plan:** chosen at purchase — Free, Basic Care, or Full Care. See [Support](https://info.mobilerobot.com/category/support/) (https://info.mobilerobot.com/category/support/).

How to request

Use the offer form at www.mobilerobot.com (https://www.mobilerobot.com) (name, email address, and company name) or write to hello@mobilerobot.com. The inquiry is assigned to a partner near you — see [Find a local partner](https://info.mobilerobot.com/products/buying-and-deployment/find-a-local-partner/) (https://info.mobilerobot.com/products/buying-and-deployment/find-a-local-partner/). If you have not yet evaluated the robot, start with a [demonstration](https://info.mobilerobot.com/products/buying-and-deployment/request-a-demonstration/) (https://info.mobilerobot.com/products/buying-and-deployment/request-a-demonstration/) or a [two-week trial](https://info.mobilerobot.com/products/buying-and-deployment/two-week-trial/) (https://info.mobilerobot.com/products/buying-and-deployment/two-week-trial/); repeat customers can skip both and buy directly.